

# **RJ REYNOLDS**

TOBACCO COMPANY

J. CAMPBELL / ROU 1610  
PROMOTIONAL COORDINATOR

8899 MAIN STREET  
WILLIAMSVILLE, NY 14221  
(716) 634-4179  
FAX (716) 634-3145

May 5, 1998

RJR Account #«SIS»

«NAME»

«ACCOUNT»

## **JUNE CTS: DORAL BUY 4 PACKS GET 1 PACK FREE / PROMOTION #800532**

Dear «GREETING»:

DORAL B4G1F 'PRE-SLEEVED' product (6M) has been ordered, along with «SKUS» Display / P.O.S. Kits, Item #542195 to pack and ship this promotion to participating retail accounts on the attached Customer List. Refer to the Customer List for specific distribution of product and Display Kits.

«PO»

DORAL B4G1F BRAND STYLEs	UPC Code	#/ (6M) Cases
<i>Light King</i>	12300-25350	«STYLE1»
<i>Light 100</i>	12300-25351	«STYLE1»
<i>FF 100</i>	12300-25352	«STYLE1»
<i>Lt Men 100</i>	12300-25353	«STYLE1»
<i>Ult Lt 100</i>	12300-25354	«STYLE1»
<i>Box 100</i>	12300-25355	«STYLE1»
<i>Lt Box 100</i>	12300-25356	«STYLE1»

**Displays (Item #542195)**

SKU CUBE: 2.3350  
SKU WT (w/o Product): 4.4200 lbs  
Retail Sales Offer per Sku: 70 units

Billing per 6M Case: 24 Savings Cartons

Product / Display Arrival: May 19, 1998

Ship Date to Retail: Week of: June 8, 1998

EFT \$ Amount: \$«EFT»

PARTNERS 'BONUS' REPORTING DESCRIPTION

'DOR JUN B4G1F'

51861 1698

**PROMOTION DESCRIPTION:**

**DORAL DISPLAY KIT CONTAIN GENERIC 30-CARTON DISPLAY,  
1 P.O.S. CARD, AND 1 RISER CARD.**

**\*\*\*\* NO PACKING IS REQUIRED \*\*\*\***

**SHIP NUMBER OF P.O.S. / DISPLAY KITS (Item #542195) AND NUMBER OF  
CARTONS PER BRAND STYLE TO EACH RETAIL ACCOUNT AS INDICATED ON  
THE ATTACHED CUSTOMER LIST.**

A list of accounts authorized to receive product distribution is attached. RJR will reimburse you \$3.60 per each promoted 6M case for all product packed and shipped to retail on a timely basis. This equates to \$«PYMT» («CASES» (6M) case(s) @ \$3.60). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610  
/jc  
cc: «CC»  
L. E. MacWilliams

Enclosure: Customer List  
Promotional Flyer

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

JUNDORB4.DOC

51861 1699

RETAIL DISTRIBUTION DATE 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

**BRAND STYLES:** DORAL LT/DORAL LT 100/DORAL FT 100/DORAL LITE/FTEN 100/DORAL ULT/LT 100/DORAL BOX 100/DORAL LITE BOX 100

\* \* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

16221	16222	6733	SMOKIN JOES TOB SHOP	SP 174	SUSQUEHANNA	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	6733	SMOKIN JOES	2700 ROOSEVELT HWY	WAYMARI	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	6733	SMOKIN JOES TOB SHOP	50 N ELTHRA ST	SAVRE	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	68053	SMOKIN JOES TOBACCO	750 MILFORD RD	EAST STRONGSBURG	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	70516	SMOKIN JOES TOB SHOP	RR BOX 1859	FRIENDSVILLE	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	75010	SMOKIN JOES	101 EAST AVE	WELLSFORD	PA	0525-01-00	CS	02510	MILLER DISTRI INC	0	20
16221	16222	16344	SMOKERS OUTLET-MYNYR	7100 BEACH ST	BERE	PA	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16221	16222	74316	SMOKERS OUTLET-MYNYR	1001 WARNE AVE	CHATELLESBURG	PA	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16221	16222	74367	SMOKERS OUTLET-MYNYR	21400 WILSON ST	NEWARK	NY	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16221	16222	75063	SMOKERS OUTLET-MYNYR	2200 BRIDGE RD	ROCKEFER	NY	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16221	16222	77200	SMOKERS OUTLET-MYNYR	1210 S BRADY ST	PLEASIS	PA	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16221	16222	82781	SMOKERS OUTLET-MYNYR	8025 CENTRAL	TRUSSVILLE	PA	0535-01-00	CS	24020	TRIPLEFOODS INC	4	20
16202	16221	68314	MINOQUES BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	0521-01-00	CS	10010	DONAHUE TOBACCO CO	0	20
16202	16221	68317	MINOQUES BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	0521-01-00	CS	10010	DONAHUE TOBACCO CO	0	20
16202	16221	68318	MINOQUES BEVERAGE	ROUTE 8	WILTON	NY	0521-01-00	CS	10010	DONAHUE TOBACCO CO	0	20

PROMOTION #30059: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

BRAND STYLES: DORAL LT/DORAL LT 100/DORAL EE 100/DORAL LT MEN 100/DORAL ULT LT 100/DORAL BOX 100/DORAL LT BOX 100

\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

162202	162202	75000	CHATEAU	210 W GENESEE ST	ALBANY	NY	1227-10-00	CS	58220	JONES MENTOS SHING	0	30
162202	162202	74000	CHATEAU	210 W GENESEE ST	SENECA FALLS	NY	1227-10-00	CS	58220	JONES MENTOS SHING	0	30
162202	162202	74000	CHATEAU	ROUTE 100	CLYDE	NY	1227-10-00	CS	58220	JONES MENTOS SHING	0	30
162202	162202	74000	CHATEAU	ROUTE 100	WATERLOO	NY	1227-10-00	CS	58220	JONES MENTOS SHING	0	30
162203	162203	75000	SMOKERS CHOICE	ROUTE 100	ONEONTA	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS CHOICE 2	250 DUNDAS RD	MONTICELLO	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS CHOICE II	100 ELM ST	COBLESKILL	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	87000	SMOKERS CHOICE 4	RR 3 BOX 1	ALBANY	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	TOTAL LT TOBACCO	1701 3RD ST	ALBANY	NY	1228-00-00	CS	42380	FLEETING CREATION	0	30
162203	162203	75000	SMOKERS PARADISE	ROUTE 100	ALBANY	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS PARADISE	140 SAFAROCARE	SCOTIA	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS PARADISE II	INC	LATHAM	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS PARADISE V	600 PAYING AVE	TROY	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30
162203	162203	75000	SMOKERS PARADISE VI	TROY PLAZA	TROY	NY	1228-00-00	CS	42380	MOUNTAIN CANDY CIG	0	30

RETAIL DISTRIBUTION DATE: 6/8/98

**DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.**

7 BRAND STYLES: DORAL LIGHT/DORAL LIGHT 100/DORAL EE 100/DORAL LIGHT MEN 100/DORAL ULTRA 100/DORAL BOX 100/DORAL LIGHT BOX 100

\* \* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

162218	162226	46042	TOBACCO ROAD	NY	ALBANY PLAZA ROUTE 6	MANTLE	PA	4058-00-00	CS	76408	KLEN CANDY	3	10
162219	162227	52010	TOBACCO ROAD	NY	ROUTE 6	ONESDALE	PA	4058-00-00	CS	76409	KLEN CANDY	3	10
162220	162228	46008	TOBACCO ROAD	NY	RT 6	PAVER	PA	4058-00-00	CS	76406	KLEN CANDY	3	10
162221	162229	83745	TOBACCO ROAD	NY	ROUTE 60 MTPROCONDOL	MOUNT ESCONO	PA	4058-00-00	CS	76405	KLEN CANDY	3	10
162220	162227	78851	TOBACCO ROAD	NY	WESTALL TOWN CENTER	MANNING	PA	4058-00-00	CS	76408	KLEN CANDY	2	10
162223	162229	78822	TOBACCO ROAD	NY	FOUNTAIN SPRING	TANNERSTEE	PA	4058-00-00	CS	76409	KLEN CANDY	2	10
162214	162224	48874	DANDY MINIMART	CS	RR 4 BOX 18	TOWANDA	PA	4127-01-00	CS	27631	FLEWING CO/ALTON	1	20
162207	162228	48870	DANDY MINIMART	CS	RR 2 BOX 14	MILLERTON	PA	4127-01-00	CS	27631	FLEWING CO/ALTON	1	20
162207	162228	48808	DANDY MINIMART	CS	73 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	27631	FLEWING CO/ALTON	1	20
162202	162230	46227	THE HUMBOR		4810 SOUTH LAKE ROAD	BROCKPORT	NY	4500-00-00	CS	64020	TRIPFOODS INC	1	20
162202	162225	40000	PULLINS INC		DUNK STREET	ROBENNINGTON	VT	6228-00-00	CS	60160	PINE STATE TOB/CDY	1	20
162202	162225	40000	PULLINS CASE STORE		HISTORIC ST	CHARLESTON	VT	6228-00-00	CS	60160	PINE STATE TOB/CDY	1	20
162202	162225	40000	PULLINS INC		HISTORIC ST	ASTINGTON	VT	6228-00-00	CS	60160	PINE STATE TOB/CDY	1	20

## PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/00

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

PER BRAND STYLES: DORAL LT/DORAL LT 100/DORAL FT 100/DORAL LT MEN 100/DORAL VLT 100/DORAL BOX 100/DORAL LITE BOX 100

\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

10220	10222	68333	SMOON JOES TOBACCO	74 WILFORD RD	EAST STRUTTER, PA	1025-01-01	CS	40500 MILLER DISTRI INC	0	30
10220	10222	68334	SMOON JOES TOBACCO	35	SUGAR HAVEN, PA	1025-01-01	CS	40500 MILLER DISTRI INC	0	30
10220	10222	67333	SMOON JOES	210 W ROOSEVELT HWY	WAYTATE, PA	1025-01-01	CS	42500 MILLER DISTRI INC	0	30
10220	10222	70506	SMOON JOES TOBACCO	RR BOX 185	FRIENDSVILLE, PA	1025-01-01	CS	42500 MILLER DISTRI INC	0	30
10220	10222	70507	TOBACCO ROAD 11	ROUTE 142 ROUTE 1	WAGNER, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	71223	SMOON JOES 2	220 E MAIN ST	MIDDLEBURY, NY	2025-01-01	CS	40500 MILLER DISTRI INC	0	30
10220	10222	70506	TOBACCO ROAD 11	BOX 8	HONESTALE, PA	2025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	70506	TOBACCO ROAD 11	WESTFALL TOWN CENTER	MATAMORAS, PA	2025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	70506	TOBACCO ROAD 11	RR BOX 185	HOWANDA, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	70506	TOBACCO ROAD 11	RR BOX 185	MILFETTON, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	70506	TOBACCO ROAD 11	7 WYANDS	LAWRENCEVILLE, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	67105	SMOON JOES TOBACCO	300 NEWCASTLE	SAVRE, PA	1025-01-01	CS	42500 MILLER DISTRI INC	0	30
10220	10222	70506	TOBACCO ROAD 11	10 EAST AVE	WELLSBORO, PA	1025-01-01	CS	40500 MILLER DISTRI INC	0	30
10220	10222	64000	TOBACCO ROAD 11	RT 30	HAVEN, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	67105	TOBACCO ROAD 11	ROUTE 100	POCONO, PA	1025-01-01	CS	70500 KLEN CANDY	0	10
10220	10222	70506	TOBACCO ROAD 11	ROUTE 100	POCONO, PA	1025-01-01	CS	70500 KLEN CANDY	0	10

## PROMOTION #800532 DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

7 BRAND STYLES: DORAL LT/DORAL LT 100/DORAL FT 100/DORAL LT MEV 100/DORAL ULT LT 100/DORAL BOX 100/DORAL LT BOX 100

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\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

10220	10221	70001	70001	250 Y VERNESSE ST	ALBANY	NY	274-00-00	CS	30000	JONES MCINTOSH INC	0	0
10220	10222	70002	70002	ROUTE 57	SENECA FALLS	NY	274-00-00	CS	30000	JONES MCINTOSH INC	0	0
10220	10223	70003	70003	ROUTE 57	SENECA	NY	274-00-00	CS	30000	JONES MCINTOSH INC	0	0
10220	10224	70004	70004	200 E MAIN ST	WATERLOO	NY	274-00-00	CS	30000	JONES MCINTOSH INC	0	0
10220	10225	70005	70005	ROUTE 22	ONEONTA	NY	228-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0
10220	10226	70006	70006	700 OREGON ST W	ALBANY	NY	274-00-00	CS	20000	FLEMING CO/ALBANY	0	0
10220	10227	70007	70007	100 E MAIN ST	COBLESKILL	NY	228-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0
10220	10228	70008	70008	650000 S	AMSTERDAM	NY	228-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0
10220	10229	70009	70009	DOWNMAN ST	ALBANY	NY	274-00-00	CS	20000	SCHMIDTKE INC	0	0
10220	10230	70010	70010	AVIATION ROAD	GREENSBORO	NY	1000-00-00	CS	10000	DONAHUE TOBACCO CO	0	0
10220	10231	70011	70011	10 WEST AVE	SARATOGA SPRING	NY	518-00-00	CS	10000	DONAHUE TOBACCO CO	0	0
10220	10232	70012	70012	ROUTE 9	WILTON	NY	415-00-00	CS	10000	DONAHUE TOBACCO CO	0	0
10220	10233	70013	70013	100000000	SCOTIA	NY	521-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0
10220	10234	70014	70014	INC	LATHAM	NY	521-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0
10220	10235	70015	70015	CO STATE ST	ALBANY	NY	521-00-00	CS	20000	MOUNTAIN CANDY & CC	0	0



51861 1705

## PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED

7 BRAND STYLES: DORAL LT/DORAL LT100/DORAL EE100/DORAL LT MEN100/DORAL ULT LT100/DORAL BOX100/DORAL LT BOX100

\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

162302	162325	102301	WATKINS HWY MART	MAIN STREET	BENNINGTON	VT	274-12-10	CS	36288 DOWLING INC	1307	0	0
162310	162325	102301	SMOKERS PARADISE	67 DAYTON AVE	TROY	NY	224-00-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162309	162325	102301	SMOKERS PARADISE	TROY PLAZA	TROY	NY	361-00-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162302	162325	102301	PALLINS INC	CONY STREET	NOBENINGTON	VT	623-00-00	CS	31100 PINE STATE TOBACCO	102301	0	0
162302	162325	102301	PALLINS CASH STORE	11 STORE RD	SHASTA CITY	VT	623-00-00	CS	31100 PINE STATE TOBACCO		0	0
162302	162325	102301	PALLINS CASH STORE	11 STORE RD	SHASTA CITY	VT	623-00-00	CS	31100 PINE STATE TOBACCO	102301	0	0
162305	162325	102301	SMOKERS OUTLET	2100 UNION ST	NEWARK	NY	907-70-00	CS	42380 MOUNTAIN CANDY ACE	102301	0	0
162307	162325	102301	WIDE CHOICE STORE	ROUTE 10	MILESBOURG	PA	717-60-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162307	162325	102301	SMOKERS OUTLET	1200 S BRADY ST	DUBOIS	PA	814-00-00	CS	42380 MOUNTAIN CANDY ACE	102301	0	0
162308	162325	102301	WIDE CHOICE STORE	100 E MAIN ST	BRADFORD	PA	717-60-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162307	162325	102301	WIDE CHOICE STORE	100 E MAIN ST	BRADFORD	PA	717-60-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162302	162325	102301	SMOKERS OUTLET	100 S SOUTH LAKESIDE	ROCKPORT	NY	315-00-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162302	162325	102301	SMOKERS OUTLET	100 S SOUTH LAKESIDE	ROCKPORT	NY	315-00-00	CS	42380 MOUNTAIN CANDY ACE		0	0
162305	162325	102301	SMOKERS OUTLET	100 S SOUTH LAKESIDE	ROCKPORT	NY	315-00-00	CS	42380 MOUNTAIN CANDY ACE		0	0

COPACIL-1000

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CC RETAIL



51861 1706

## PROMOTION #806532 DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND'S STYLE TO RETAIL. NO PACKING REQUIRED.

BRAND STYLES: DORAL LT/DORAL LT 100/DORAL EE 100/DORAL LT MEN 100/DORAL ULT 100/DORAL BOX 100/DORAL LT BOX 100

\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

162202	162222	70000	MOE	2700 GENESEE ST	ANDREW	NY	2774-00-00	CS	83200	JONES MCINTOSH INC		0	30
162202	162222	70000	CHARTER STOKES	7000 G ST	SENECA FALLS	NY	2774-00-00	CS	83200	JONES MCINTOSH INC	CS18	0	30
162202	162222	001630	CHARTER IV	ROUTE 8 W	CLYDE	NY	2774-00-00	CS	83200	JONES MCINTOSH INC		0	30
162202	162222	001631	CHARTER V	800 E MAIN ST	WATERLOO	NY	2774-00-00	CS	83200	JONES MCINTOSH INC		0	30
162204	162228	38874	SANDMAN WARE	RR 1 BOX 438	TOWANDA	PA	4222-00-00	CS	76000	FLEMING CO/ALTOONA	377	0	30
162204	162228	65814	SMOKIN JOES TOBACCO	STATE ST	SUSQUEHANNA	PA	0025-00-00	CS	42580	MILLER DISTR INC		0	30
162204	162228	67354	SMOKIN JOES	2700 ROOSEVELT HWY	WAYMART	PA	0025-00-00	CS	42580	MILLER DISTR INC		0	30
162204	162228	67674	SMOKIN JOES TOBACCO	300 N ELIZABETH	SAVIE	PA	0025-00-00	CS	42580	MILLER DISTR INC		0	30
162204	162228	70304	SMOKIN JOES TOBACCO	RT 1 BOX 103	FRIENDSVILLE	PA	0025-00-00	CS	42580	MILLER DISTR INC		0	30
162206	162224	10000	ROYALTY TOBACCO	1600 ORISKANY ST W	UTICA	NY	4258-00-00	CS	27000	FLEMING CO/ALTOONA		0	30
162206	162224	10000	GREENE SMOELING	100 WILSON ST	ELON	NY	4258-00-00	CS	27000	FLEMING CO/ALTOONA		0	30
162209	162221	683353	SMOKIN JOES TOBACCO	701 MILFORD RD	EAST-STRONDS	PA	4258-00-00	CS	42580	MILLER DISTR INC		0	30
162209	162223	469492	TOBACCO ROAD I INC	ALLEN PLAZA ROUTE 6	MAYFIELD	PA	4058-00-00	CS	761406	KLEIN CANDY		0	30
162209	162227	684016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406	KLEIN CANDY		0	30
162209	162229	646088	TOBACCO ROAD III	RT 580	HAMILIN	PA	4058-00-00	CS	761406	KLEIN CANDY		0	30
162209	162229	687425	TOBACCO ROAD IV	ROUTE 200 MOUNTAIN	MOUNTAIN	PA	4058-00-00	CS	761406	KLEIN CANDY		0	30
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 61	TAMERVILLE	PA	4058-00-00	CS	761406	KLEIN CANDY		0	30

51861 1707

## PROMOTION #800532 DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

7 BRAND STYLES: DORAL LT/DORAL LT100/DORAL FT100/DORAL LT MEX100/DORAL ULT LT100/DORAL BOX100/DORAL LT BOX100

\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

162210	162233	73834	SMOKERS CHOICE	ROUTE 22	ONEONTA	NY	223-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162210	162227	77228	SMOKERS CHOICE	259 HUNTERS RD	MIDDLETON	NY	223-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162210	162234	76661	SMOKERS CHOICE LT	115 E MAIN ST	COLESBURG	NY	223-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162210	162234	917127	SMOKERS CHOICE LT	683 DOWNS	AMSTERDAM	NY	223-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162210	162224	738953	TOBACCO ROAD M	WESTTOWN TOWN CENTER	MATAMoras	PA	403-00-00	CS	76400	GREEN CANDY	6	30	
162202	162220	436104	MINOQUES BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	112-00-00	CS	100300	DONAHUE TOBACCO CO	6	30	
162202	162221	680167	MINOQUES BEVERAGE	10 WEST AVE	SARATOGA SPRING	NY	112-00-00	CS	100300	DONAHUE TOBACCO CO	6	30	
162202	162221	680169	MINOQUES BEVERAGE	ROUTE 2	WILTON	NY	112-00-00	CS	100300	DONAHUE TOBACCO CO	6	30	
162202	162225	438857	MORTENS MONY MART	MAIN STREET	BENNINGTON	VT	272-02-00	CN	31200	DOWNEY INC	6	30	
162202	162225	48316	PAULINS INC	BANK STREET	NO BENNINGTON	VT	523-00-00	CN	30300	PINE STATE TOBACCO	6	30	
162202	162225	48316	PAULINS GAS & STORE	11 STORE ST	SHARPSBURG	VT	523-00-00	CN	30300	PINE STATE TOBACCO	6	30	
162202	162225	48316	PAULINS INC	11 STORE ST	ARINGTON	VT	523-00-00	CN	30300	PINE STATE TOBACCO	6	30	
162202	162222	777116	SMOKERS PARADISE	10 SARATOGA RD	SCOTIA	NY	541-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162304	162322	777125	SMOKERS PARADISE	INC	LATAM	NY	541-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162305	162322	757620	SMOKERS PARADISE	80 STATE ST	ALBANY	NY	541-00-00	CS	442880	MOUNTAIN CANDY & CIG	985499	6	30
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	541-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	
162306	162325	784251	SMOKERS PARADISE VII	TROY PLAZA	TROY	NY	541-00-00	CS	442880	MOUNTAIN CANDY & CIG	6	30	

SALES REPS

51861 1703

**PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL: NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT, DORAL LT 100, DORAL FEE 100, DORAL LT MEN 100, DORAL ULT LT 100, DORAL BOX 100, DORAL LT BOX 100**

7 STYLES

**\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

162602	162630	752927	THE HUMIDOR	4610 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920	TRIIFOODS INC	1383	4	20
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIIFOODS INC	1334	4	20
162605	162624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIIFOODS INC	1333	4	20
162606	162628	776606	CHOICE STORE 44056	195 E MAIN ST	BRADFORD	PA	0578-01-00	CS	276331	FLEMING CO/ALTOONA		6	30
162607	162228	698700	DANDY MINI MART #22	BOX 41B	MILLERTON	PA	4127-01-00	CS	276331	FLEMING CO/ALTOONA	3292	6	30
162607	162627	747718	CHOICE STORE #44122	ROUTE 144	MILESBURG	PA	0578-01-00	CS	276331	FLEMING CO/ALTOONA		6	30
162607	162628	757617	CHOICE STORE #44070	215 PENNSYLVANIA AVE	WARREN	PA	0578-01-00	CS	276331	FLEMING CO/ALTOONA		6	30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331	FLEMING CO/ALTOONA	3295	6	30
162607	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIIFOODS INC	1336	4	20
163805	163820	643523	SALEM FOXON	135 S BROADWAY	SALLM	NH	5474-00-00	CS	503160	PINE STATE TOB.&CDY		6	30

**PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBU	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162209	162223	469492	TOBACCO ROAD I INC	ALTIER PLAZA ROUTE 6	MAYFIELD	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162210	162227	772268	SMOKER'S CHOICE 2	259 DUNNING RD	MIDDLETOWN	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10
162204	162228	396574	DANDY MINI MART # 5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331	FLEMING CO JALTOONA	3275	6	30
162607	162228	698700	DANDY MINI MART #22	RR 2 BOX 41B	MILLERTON	PA	4127-01-00	CS	276331	FLEMING CO JALTOONA	3292	6	30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331	FLEMING CO JALTOONA	3295	6	30
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162607	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162209	162229	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO P	MOUNT POCONO	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE																						
RETAIL DISTRIBUTION DATE: 6/8/98																						
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7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100																					7 STYLES	
** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.																						
162202	162232	738679	MC'S	247 W GENESEE ST	AUBURN	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30									
162202	162232	744019	CHAIN'S SMOKESHOP	76 OVID ST	SENECA FALLS	NY	2174-00-00	CS	533288	JONES MCINTOSH INC	6513	6	30									
162202	162232	801519	CHAIN'S IV	ROUTE 31 W	CLYDE	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30									
162202	162232	801521	CHAIN'S V	380 E MAIN ST	WATERLOO	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30									
162210	162233	759634	SMOKERS CHOICE	ROUTE 23	ONEONTA	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30									
162206	162234	763572	TOTALLY TOBACCO	1706 ORISKANY ST W	UTICA	NY	3438-00-00	CS	276331	FLEMING CO/JALTOONA		6	30									
162210	162234	786561	SMOKERS CHOICE III	151 E MAIN ST	COBLESKILL	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30									
162210	162234	817127	SMOKERS CHOICE 4	RR 3 BOX S	AMSTERDAM	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30									
162206	162235	451878	GREENE'S MOBIL, INC.	90 W MAIN ST	ILION	NY	2845-00-00	CS	570300	SCHEIDELMAN, INC	3025	6	30									
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30									
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30									
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30									
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30									
162304	162322	777125	SMOKERS PARADISE III	INC.	LATHAM	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30									
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	985499	6	30									

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162302	162325	399687	MARTIN'S MINI MART	MAIN STREET	BENNINGTON	VT	2794-02-00	CN	315288	DOWLINGS INC.	3397	6	30
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162306	162325	784251	SMOKERS PARADISE VII	TROY PLAZA	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	932301	6	30
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	934497	6	30
162605	162624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1333	4	20
162607	162627	747718	CHOICE STORE #44122	ROUTE 144	MILESBURG	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1336	4	20
162606	162628	776606	CHOICE STORE 44056	195 E MAIN ST	BRADFORD	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162628	757617	CHOICE STORE #44070	215 PENNSYLVANIA AVE	WARREN	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162602	162630	752927	THE HUMIDOR	4610 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920	TRIPIFOODS INC.	1383	2	10
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1334	4	20
163805	163820	643523	SALEM EXXON	135 S BROADWAY	SALEM	NH	5474-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30



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162202	162232	738679	MC'S	247 W GENESEE ST	AUBURN	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	744019	CHAIN'S SMOKESHOP	76 OVID ST	SENECA FALLS	NY	2174-00-00	CS	533288	JONES MCINTOSH INC	6513	6	30
162202	162232	801519	CHAIN'S IV	ROUTE 31 W	CLYDE	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	801521	CHAIN'S V	380 E MAIN ST	WATERLOO	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162204	162228	396574	DANDY MINI MART # 5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3275	6	30
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162206	162234	763572	TOTALLY TOBACCO	1706 ORISKANY ST W	UTICA	NY	3438-00-00	CS	276331	FLEMING CO./ALTOONA		6	30
162206	162235	451878	GREENE'S MOBIL, INC.	90 W MAIN ST	ILION	NY	2845-00-00	CS	570300	SCHEIDELMAN, INC	3025	6	30
162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBUR	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162209	162223	469492	TOBACCO ROAD I INC	ALTIER PLAZA ROUTE 6	MAYFIELD	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO P	MOUNT POCONO	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10



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162210	162233	759634	SMOKERS CHOICE	ROUTE 23	ONEONTA	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162210	162227	772268	SMOKER'S CHOICE 2	259 DUNNING RD	MIDDLETOWN	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162210	162234	786561	SMOKERS CHOICE III	151 E MAIN ST	COBLESKILL	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162210	162234	817127	SMOKERS CHOICE 4	RR 3 BOX S	AMSTERDAM	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162302	162325	399687	MARTIN'S MINI MART	MAIN STREET	BENNINGTON	VT	2794-02-00	CN	315288	DOWLINGS INC.	3397	6	30
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	932301	6	30
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	934497	6	30
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162304	162322	777125	SMOKERS PARADISE III	INC.	LATHAM	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	985499	6	30
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162306	162325	784251	SMOKERS PARADISE VII	TROY PLAZA	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30

## SALES REPS

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51861 1714

<b>PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE</b>																				
<b>RETAIL DISTRIBUTION DATE: 6/8/98</b>																				
<b>DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.</b>																				
<b>7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100</b>																				<b>7 STYLES</b>
<b>** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.</b>																				
<b>162602</b>	<b>162630</b>	<b>752927</b>	<b>THE HUMIDOR</b>	<b>4610 SOUTH LAKE ROAD</b>	<b>BROCKPORT</b>	<b>NY</b>	<b>4141-01-00</b>	<b>CS</b>	<b>649920</b>	<b>TRIPIFOODS INC.</b>	<b>1383</b>	<b>2</b>	<b>10</b>							
<b>162602</b>	<b>162630</b>	<b>761691</b>	<b>SMOKERS OUTLET M0075</b>	<b>2440 RIDGE RD W</b>	<b>ROCHESTER</b>	<b>NY</b>	<b>0565-01-00</b>	<b>CS</b>	<b>649920</b>	<b>TRIPIFOODS INC.</b>	<b>1334</b>	<b>4</b>	<b>20</b>							
<b>162605</b>	<b>162624</b>	<b>761687</b>	<b>SMOKERS OUTLET M0344</b>	<b>204 W UNION ST</b>	<b>NEWARK</b>	<b>NY</b>	<b>0565-01-00</b>	<b>CS</b>	<b>649920</b>	<b>TRIPIFOODS INC.</b>	<b>1333</b>	<b>4</b>	<b>20</b>							
<b>162606</b>	<b>162628</b>	<b>776606</b>	<b>CHOICE STORE 44056</b>	<b>195 E MAIN ST</b>	<b>BRADFORD</b>	<b>PA</b>	<b>0578-01-00</b>	<b>CS</b>	<b>276331</b>	<b>FLEMING CO/JALTOONA</b>		<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162228</b>	<b>698700</b>	<b>DANDY MINI MART #22</b>	<b>RR 2 BOX 41B</b>	<b>MILLERTON</b>	<b>PA</b>	<b>4127-01-00</b>	<b>CS</b>	<b>276331</b>	<b>FLEMING CO/JALTOONA</b>	<b>3292</b>	<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162627</b>	<b>747718</b>	<b>CHOICE STORE #44122</b>	<b>ROUTE 144</b>	<b>MILESBURG</b>	<b>PA</b>	<b>0578-01-00</b>	<b>CS</b>	<b>276331</b>	<b>FLEMING CO/JALTOONA</b>		<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162628</b>	<b>757617</b>	<b>CHOICE STORE #44070</b>	<b>215 PENNSYLVANIA AVE</b>	<b>WARREN</b>	<b>PA</b>	<b>0578-01-00</b>	<b>CS</b>	<b>276331</b>	<b>FLEMING CO/JALTOONA</b>		<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162228</b>	<b>759908</b>	<b>DANDY MINI MART #25</b>	<b>71 MAIN ST</b>	<b>LAWRENCEVILLE</b>	<b>PA</b>	<b>4127-01-00</b>	<b>CS</b>	<b>276331</b>	<b>FLEMING CO/JALTOONA</b>	<b>3295</b>	<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162228</b>	<b>750649</b>	<b>SMOKIN JOE'S</b>	<b>140 EAST AVE</b>	<b>WELLSBORO</b>	<b>PA</b>	<b>0525-00-00</b>	<b>CS</b>	<b>425810</b>	<b>MILLER DISTRIB. INC</b>		<b>6</b>	<b>30</b>							
<b>162607</b>	<b>162627</b>	<b>772869</b>	<b>SMOKERS OUTLET M0190</b>	<b>1200 S BRADY ST</b>	<b>DU BOIS</b>	<b>PA</b>	<b>0565-01-00</b>	<b>CS</b>	<b>649920</b>	<b>TRIPIFOODS INC.</b>	<b>1336</b>	<b>4</b>	<b>20</b>							
<b>163805</b>	<b>163820</b>	<b>643523</b>	<b>SALEM EXXON</b>	<b>135 S BROADWAY</b>	<b>SALEM</b>	<b>NH</b>	<b>5474-00-00</b>	<b>CS</b>	<b>503160</b>	<b>PINE STATE TOB.&amp;CDY.</b>		<b>6</b>	<b>30</b>							

**PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****\*\* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

LINE	DATE	QTY	DESCRIPTION	ADDRESS	CITY	STATE	ZIP	QUANTITY	UNIT	STOCK	DATE	SEV	REV	WTDAYS
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBUR	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162607	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
173001	173020	168544	SMOKERS OUTLET M0149	7760 PEACH ST	ERIE	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1330	4	20	
173001	173020	168544	SMOKERS OUTLET M0149	7760 PEACH ST	ERIE	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1330	2	10	
292608	292626	759415	SMOKERS OUTLET M0375	1080 WAYNE AVE	CHAMBERSBURG	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1337	4	20	
292608	292626	759415	SMOKERS OUTLET M0375	1080 WAYNE AVE	CHAMBERSBURG	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1337	2	10	
162605	162624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIIFOODS INC.	1333	4	20	
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIIFOODS INC.	1334	4	20	
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1336	3	15	
173001	173022	844738	SMOKERS OUTLET M0374	302 E CENTRAL	TITUSVILLE	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1331	3	15	
173001	173022	844738	SMOKERS OUTLET M0374	302 E CENTRAL	TITUSVILLE	PA	0565-01-00	CS	649920	TRIIFOODS INC.	1331	2	10	
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30	
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30	
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30	

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**RETAIL DISTRIBUTION DATE: 6/8/98**

**DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.**

**7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100**

**7 STYLES**

\* \* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.

5/6/98CTSB4-RR.XLS

**PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****\* \* DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

STORE #	STORE NAME	ADDRESS	CITY	STATE	ZIP	DATE	CS	QTY	NOTE	DATE	QTY	DATE	QTY
162209	162223	469492	TOBACCO ROAD I INC	ALTIER PLAZA ROUTE 6	MAYFIELD	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO PL	MOUNT POCONO	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10
162204	162228	396574	DANDY MINI MART # 5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331	FLEMING CO./ALTOON	3275	6	30
162607	162228	698700	DANDY MINI MART #22	RR 2 BOX 41B	MILLERTON	PA	4127-01-00	CS	276331	FLEMING CO./ALTOON	3292	6	30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331	FLEMING CO./ALTOON	3295	6	30
162602	162630	752927	THE HUMIDOR	4610 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920	TRIIFOODS INC.	1383	2	10
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY	932301	6	30
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY		6	30
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY	934497	6	30

**DIRECT ACCOUNT CUSTOMER LIST****PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES**

LINE	ORDER	REF	AGENCY	DATE	ADDRESS	CITY	STATE	ZIP	PHONE	CONTACT	DATE	QUANTITY	UNIT	STYLES	CASES
162302	162325	48345	PAULINS, INC.		BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	932301	6	30	0861
162302	162325	623875	PAULINS GAS & STORE		HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30	0867
162302	162325	636765	PAULINS INC.		HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	934497	6	30	0873
163805	163820	643523	SALEM EXXON		135 S BROADWAY	SALEM	NH	5474-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30	0878
														4	CASES

Rep  
to handle  
@ store level

<b>DIRECT ACCOUNT CUSTOMER LIST</b>													
<b>PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE</b>													
<b>RETAIL DISTRIBUTION DATE: 6/8/98</b>													
<b>DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.</b>													
<b>7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100</b>												<b>7 STYLES</b>	
LINE	AREA	STORE	ADDRESS	CITY	STATE	ZIP	DATE	CS	STOCK	DATE	STOCK	DISP	CARTONS
													PER STYLE
162204	162228	396574	DANDY MINI MART # 5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3275	6	30
162206	162234	763572	TOTALLY TOBACCO	1706 ORISKANY ST W	UTICA	NY	3438-00-00	CS	276331	FLEMING CO./ALTOONA		6	30
162606	162628	776606	CHOICE STORE 44056	195 E MAIN ST	BRADFORD	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162627	747718	CHOICE STORE #44122	ROUTE 144	MILESBURG	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162628	757617	CHOICE STORE #44070	215 PENNSYLVANIA AV	WARREN	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162228	698700	DANDY MINI MART #22	RR 2 BOX 41B	MILLERTON	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3292	6	30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3295	6	30
												7	CASES

*Disps  
transferred*



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**DIRECT ACCOUNT CUSTOMER LIST****PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE****RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES**

SHIP REF	SHIP DATE	SHIP TO NAME	ADDRESS	CITY	STATE	ZIP	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO
SHIP REF	SHIP DATE	SHIP TO NAME	ADDRESS	CITY	STATE	ZIP	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO	SHIP TO
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HW	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBU	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
162607	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30	
												6	CASES	

*Fitts  
(Displays  
transferred)*